



## CIS 101

Bill LaMarche, CIS Member Relations Manager



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*CIS, from top to bottom, is a topnotch organization. There isn't anyone that I've worked with that I don't have the utmost confidence in...So what more could you ask for in an organization?*

Mark Reagles  
City of Rogue River

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## Outline

- CIS is a Safety Net
  - History
  - Public Insurance Pools
- Coverages Designed for You
- Services Designed for You
- What Makes CIS Unique
  - CIS Governance and Trust
  - Different than Insurance Company
  - Criteria for Joining



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## CIS Based in Salem

- Satellite offices
  - Tigard
  - Bend
  - Enterprise
  - Eugene
  - Medford



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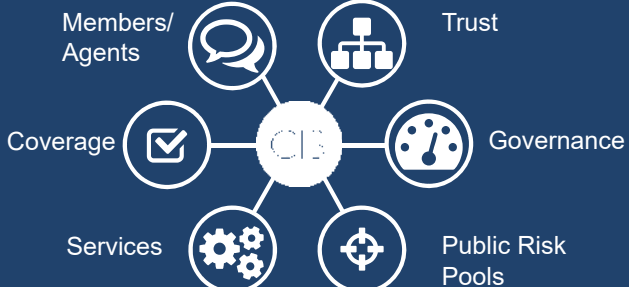
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CIS is a Safety Net Owned by You

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## CIS Is Owned By You

- Who are members?
  - 98 percent of Oregon cities
  - 78 percent of Oregon counties
- LOC/AOC members fund insurable property, casualty, & employee benefits risks
- Choosing CIS makes you and your neighbors stronger



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*CIS represents the majority of cities in the State of Oregon—and with good reason. They are a complete organization. They have a full package to offer. They have it all... And they do a good job of it.*

Sharlene Stephens  
City of Ashland

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## CIS Created in Uncertain Times

- National insurance crisis
- Leaders from Oregon's cities and counties responded
- Formed in 1981



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## Pooling leads to innovation



*"The best place to find a helping hand is often at the end of your own arm."*

Swedish Proverb

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## Pooling Resources

- Cities and counties came together
- Self insurance was the answer
- Served as safety net, funding
  - Insurable property
  - Casualty
  - Employee benefits risks



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## More Public Insurance Pools

- More than 500 across the US
- Oregon's other insurance pools
  - Special Districts Insurance Services trust (SDIS)
  - Oregon School Board Association's Property and Casualty Coverage for Education (PACE)



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**Coverages Designed For You**

Security Safety Coverage  
Insurance  
Protection Help Confidence

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**Coverage Designed For You**

- CIS' Employee Benefits
  - Medical, dental, vision, life, long-term disability, and accidental death & dismemberment (AD&D)
  - Provide support for Affordable Care Act

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**CIS Benefits**

- MDLive 24/7 online care
- Employee Assistance Program > Fostering a healthier workforce
- Online enrollment and billing > Value added services
- COBRA/Retiree administration
- Pre-tax plan admin
- Initial GASB 75 actuarial study
- Onsite training of employees in benefits features/usage
- Open enrollment assistance, and
- In-house SHIBA counselor for Medicare-eligible employees

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## Coverages Designed For You

### Liability

- Property (Premises)
- Auto, Auto Physical Damage
- General Liability
- Employment Practices and Employee Benefits Liability
- Public Officials Liability
- ADA Liability
- Fair Housing Act Liability
- Law Enforcement Liability
- Earthquake Coverage
- Limited Pollution Coverage
- Limited Cyber Liability Coverage
  - Optional increased limits available
- And more...

➤ Maximize protection of your resources

➤ Aids in your financial recovery from accidental losses



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*Working with CIS has been wonderful. Everyone I've dealt with has been very professional, very helpful, and very attentive to what we need at the City of Beaverton.*

  
Brian Strohl  
City of Beaverton

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## Coverages Designed For You

### Workers' Comp

- People-first focus
- Proactive case management
- Emphasis on early return to work
- Innovative CIS 24 program



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Membership in CIS =  
excellent coverage, unparalleled service  
and great value



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*What sets CIS apart is that the staff have a personal relationship with the people they work with. I see them on a regular basis. It's very personable, as opposed to a bigger insurance company, where I don't even have a face to put with a name.*



Cheryl Spellman  
Hudson Insurance Agency, Tillamook

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Services  
Designed  
For You



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## CIS Services

- Pre-Loss
- Hire to Retire (H<sub>2</sub>R)
- Return to Work
- Claims Management
- Learning Center



*Pictured above: CIS Pre-Loss and Hire to Retire (H<sub>2</sub>R) staff*



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*I've had a great experience working with CIS. They've been great partners in the very difficult job that we have to do out here day in and day out... Problem solving, being there for support — it's been a great experience for me.*

  
Rod Lucich  
Police Chief, City of Molalla

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## CIS Services

- Risk Management Consultants
- Public Safety experience



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## Slide 23

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**MM1** Revised first sentence by replacing semi-colon with period and creating a second sentence starting with "They've been..."

Mary Meyer, 12/23/2016

## CIS Governance & The CIS Trust

- Board of Trustees oversee CIS
  - Five county representatives
  - Five city representatives
- LOC and AOC Boards of Directors adopt terms of CIS Trust agreement



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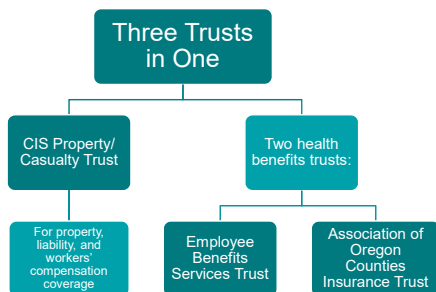
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## Building Block of CIS Trust



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## How CIS IS Different from an Insurance Company

- Market is limited by the CIS Bylaws
  - Serves specific public customers
  - Only serves a certain group of public agencies:
    - Oregon cities, Oregon counties and public bodies created by those cities or counties that
      - Provide service that a city or county would otherwise provide, and
      - Are subject to the Oregon Tort Claims Act.



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## Criteria for Joining CIS

- Membership in either the LOC or AOC
- Not a city or county?
  - Can obtain an associate membership with one of CIS' "parents"
  - To retain coverage, must continue with AOC or LOC membership



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Partnership – We're in it together!



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*"We are made for co-operation, like feet, like hands, like eyelids, like the rows of the upper and lower teeth. To act against one another, then, is contrary to nature."*

Marcus Aurelius



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## Stronger Together

- Choose all of CIS services
- Make the safety net stronger



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